

As seen in



April 26, 2006

**Rising Stars in the Industry:
Louis Perfetto,
Cohen & Perfetto LLP**

Louis Perfetto, who recently co-founded a full service law firm, Cohen & Perfetto, LLP, with partners Marshall Cohen and Jennifer Padnick, is getting rave reviews from clients who value the personal attention that his Madison Avenue boutique firm offers.

Helping spearhead a trend in the emergence of boutique firms willing to walk through walls for their clients – an attribute that has been lost with the growth of the mega firms – Perfetto is one of New York's leading lawyers for development deals and is credited with originating and managing the banking practice of the firm.

Perfetto led the team that acquired and – for the first time on Staten Island – rezoned industrial waterfront property for residential use. In New York, he has become the "go-to lawyer" for self-storage development deals of which he has done more than anyone else.

Perfetto focuses on all aspects of real estate including development (residential and commercial), lending and borrowing, ground leasing, space leasing (office and retail), sales and acquisitions for investors and owners, government incentives and zoning. Clients span the gamut from major private and corporate developers, to Fortune 500 companies, to middle market lenders and borrowers, to small businesses and first-time developers.

Perfetto graduated cum laude from Thomas M. Cooley Law School and received his LLM from New York University.

At 18, he was a prospect for the L.A. Dodgers and Kansas City Royals major baseball teams. "Baseball was just too much of a long shot to justify the risk," he said.

COPYRIGHT 2006 Hagedorn Publication

COPYRIGHT 2006 Gale Group